Win-Win Discipline
Strategies for All Discipline Problems
Dr. Spencer Kagan, Patricia Kyle, & Sally Scott (All Grades)

Win-Win Discipline is the single most comprehensive and effective classroom discipline program available. Period. Never before has there been a more practical and powerful step-by-step approach to discipline. Win-Win seeks a higher goal than other discipline programs: The goal is not merely to end disruptions; the goal is to teach students to meet their unmet needs so they no longer need to be disruptive. Watch disruptive behavior disappear as Win-Win…

- Turns anger into rational decision-making
- Replaces boredom with active engagement
- Channels excess energy into productive learning
- Transforms attention-seeking into self-validation
- Ends control-seeking via learned self-efficacy
- Converts avoidance of failure into self-confidence

If we end a disruption, we improve our classroom for a while. If instead we foster autonomous responsibility, we prevent future disruptions and empower our students for a lifetime. Win-Win provides proven step-by-step strategies and structures to prevent disruptions, for the moment-of-disruption, and follow-ups. Go beyond manipulative tricks to end disruptions. Use Win-Win’s proven approach to prevent disruptions by teaching learned responsibility.

With Win-Win, you create a safe, comfortable learning environment for you and your students—a place where students are excited to come and where you don’t feel stressed by the end of the day. Win the freedom to focus on learning and growing, not on disruptions. With Win-Win your students win skills for a lifetime and you win the freedom to do what you do best—teach without disruptions. 620 pages. BKWW • $44

Win-Win Discipline SmartCards
Four new SmartCards complement Kagan’s best-selling book on discipline, Win-Win Discipline. Get instant access to some of Win-Win Discipline’s most effective discipline strategies and procedures.

- The Building Blocks of Win-Win Discipline TWBB • $4
- Structures for the Moment of Disruption TWMD • $4
- Preventative Procedures for the 7 Positions TWPP • $4
- Strategies for Responding to the 7 Positions TWRS • $4

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“Thank you for changing the way I think about discipline in my classroom!”
—Lori Wilbanks, 8th grade Language Arts

“I thought of myself as a good disciplinarian. Win-Win opened my eyes!”
—Tony Insua, 3rd grade teacher

“This is a must for teachers and especially administrators.”
—Diane Roberts, staff trainer

Pop-Up Social Role Card Kit
Each team in your classroom (up to nine teams) receives their own set of the 12 most essential cooperative learning role cards. Every team’s role cards are in their own unique color. The role cards have a pop-up picture and role on the front, and things to do and say on the back. The cards stack for easy storage and are reversible to create an additional 12 unique roles for each team. Instructions are included for introducing the roles, rotating roles, setting up a social skills center, and developing social skills. Role cards included: Praiser, Encourager, Cheerleader, Materials Monitor, Focus Keeper, Gatekeeper, Reflector, Quiet Captain, Recorder, Coach, Question Commander, and Checker. Use roles with any project to improve management, time on task, communication skills, individual accountability, and equal participation. MPRC • $15

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Proven Solutions for Teachers
Suzanne Capek Tingley (All Grades)

Don’t let parents stress you out. Get practical advice, presented with a sense of humor. You’ll learn to handle Pinocchio’s Mom—she believes her child, unlike every other child in the universe, never ever tells a lie of any kind. Know what to do with the Intimidator Dad who wants what he wants and wants it now. Offers advice for the different types of problem parents and what to do when nothing else works. 144 pages. DTDPPV • $17
The Complete Guide to Classroom Centers
Hundres of ideas That Really Work!
Linda Holliman (Grades K–3)
Over 300 classroom management strategies and insights to make your job easier and more fun. 200 pages. DKKYH • $32

Classroom Management That Works
Research-Based Strategies for Every Teacher
Robert J. Marzano with Jana S. Marzano & Debra J. Pickering (All Grades)
With research-proven strategies, every teacher can be successful in classroom management. Specific action steps are provided that allow educators to get the school year off to a good start, establish effective rules and procedures, foster productive student-teacher relationships, and help students contribute to a positive classroom environment. Real world examples illustrate implementation and the effectiveness of the included strategies. 144 pages. DMCM • $26

Raising the Bar and Closing the Gap
Whatever It Takes
Richard DuFour, et al. (All Grades)
What do you do when, despite best efforts, a student does not learn? Begin using the power of the collective intelligence that already resides in your community to solve the problem all educators face at some point during their career. Learn to develop a staff that works collaboratively to achieve common goals. 263 pages. DWWIT • $25

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How to Be an Effective Teacher
Harry & Rosemary Wong (All Grades)
Become an effective, happy teacher! This lively book includes practices of an effective teacher, setting positive expectations, how to manage the classroom, how to design effective lessons, and much, much more! A lifesaver for new teachers. 352 pages. DWFDS • $35

The Effective Teacher 8 DVD Set
Harry Wong (All Grades)
The ideal staff development package for Harry Wong’s book, The First Days of School. See Harry Wong deliver a 5-hour in-service workshop that helps teachers become more effective. This production has been honored by the Telly Awards as the best education series in the past twenty years. Each DVD contains one of each of the eight parts of the series, the complete Facilitator’s Handbook with transcript, an expanded Implementation Guide with discussion questions for each part, files and PowerPoint slides of all the graphics used in the production, and the music and video from each opening commentary. The eight parts: 1) The Effective Teacher, 2) The First Days of School, 3) Discipline & Procedures, 4) Procedures & Routines, 5) Cooperative Learning & Culture, 6) Lesson Mastery, 7) The Professional Educator, 8) Positive Expectations. Includes 8 DVDs, The First Days of School book, 10 Successful Teaching newspapers. Includes storage case. DWET • $610

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125 Ready-to-Use Activities to Help Kids Manage Anger, Resolve Conflicts, Build Empathy, and Get Along
Naomi Drew (Grades 3–6)
Bullying is a serious problem in today’s schools. You can help with these 125 mini-lessons that may be completed in 20 minutes or less. This book is a flexible resource that can be used as a stand-alone curriculum or a complement to bullying prevention and character education programs already in place. 288 pages. DDNKAB • $40

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Book & CD ROM
Proven Prevention and Intervention Strategies for Teachers K–8
Allan L. Beane, Ph.D (Grades K–8)
Every school day, students are teased, intimidated, harassed, and hurt by other students. Bullying is a big problem—and you can do something about it. This book will show you how. Inside, you’ll find more than 100 prevention and intervention strategies you can start using immediately. You’ll create a safe learning environment where students are free to learn without fear. 176 pages. DBBF2V • $40

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• Class Meetings TME
• Classroom Procedures TCP
• Classroom Signals TCS
• Cooperative Learning TMC
• Cooperative Roles TCR
• Daily Routines TDR
• Student Jobs TSJ

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Over 500 Innovative Ideas and Activities for Your Child-Centered Classroom
Jean R. Feldman, Ph.D. (Grades K–2)
Dr. Jean fans will be thrilled with this updated version of her classic resource for revitalizing classrooms and making learning fun. Focusing on the energizing, child-centered activities that Dr. Jean is known for, this book helps you with classroom set-up, creating a literate environment, spotlighting children’s art, developing learning centers, and teaching through games. And now Wonderful Rooms includes new ideas for addressing Common Core State Standards, incorporating technology, and providing the occasional extra challenge for students. Add the “Dr. Jean touch” to your classroom and watch your students bloom! 224 pages. DFWR • $26

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Shouting Won’t Grow Dendrites
20 Techniques to Detour Around the Danger Zones
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SmartCard
Help students who struggle in school with this systematic approach. Identify students with learning challenges and respond with effective interventions. This SmartCard introduces you to RTI and overviews three basic components of RTI: 1) Screening for Struggling Students, 2) Tiered Intervention Strategies, and 3) Progress Monitoring. This SmartCard provides suggestions for forming an RTI team in your school and special considerations for your team. It offers ideas for informing and involving parents. Provide support to students who need help in school with RTI! TRT • $4

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What is Response to Intervention (RTI) and how can it benefit your school? Find out in this all-in-one resource that provides information on this innovative model as well as step-by-step administrator guidelines and practical teacher tools for implementation. Features: 34 reproducible forms for streamlined implementation, progress monitoring, and tier movement; downloadable content link; step-by-step guidelines for implementing RTI; 100+ teacher-friendly, research-based strategies for targeting specific skill deficits; ready-to-use assessments and educational profiles for documentation. 246 pages. DWRS • $40

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Response-to-Intervention

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An Integrated, Evidence-Based Approach

Silvia L. DeRuvo (Grades K–12)
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Myles Cooley (All Grades)
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Strategies and Techniques Every Teacher Can Use

Susan Winbrenner (Grades 3–12)
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Do you have students who struggle to learn? If you have students who are labeled “slow,” “remedial,” “special education,” or “LD,” this book is for you. It is a goldmine of ideas and activities for getting all students involved in all learning activities. Learn to intervene effectively with various learning disabilities, from hyperactivity to physical disabilities; match your teaching to students’ learning styles; use multiple intelligences; improve your students’ success in all areas. 248 pages. DWTK2V • $40

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How to Make Good Choices and Stay Out of Trouble

Thomas McIntyre, Ph.D. (Grades 3–8)
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Success Strategies for the Impulsive Learner

Eric Jensen (All Grades)
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